

CAPABILITY COMPARISON — WHO ACTUALLY SERVES A PROCUREMENT COORDINATOR?

Capability	KAGUS	UpGuard	BitSight	SecurityScorecard	Isora GRC	HECVAT
Procurement coordinator as buyer (not IT/CISO)	●	●	●	●	●	●
30-second automated vendor check	●	●	●	●	●	●
Timestamped PDF audit trail for vendor file	●	●	●	●	●	●
Zero IT involvement required	●	●	●	●	●	●
P-Card eligible · Under \$250/mo unlimited checks	●	●	●	●	●	●
"Quiet Collapse" headcount signals via LinkedIn	●	●	●	●	●	●
Reddit community alarm signals	●	●	●	●	●	●
GPO / cooperative contract alternative suggestions	●	●	●	●	●	●
Federal exclusion check (SAM.gov)	●	●	●	●	●	●

PRICING REALITY — WHAT IT COSTS TO CHECK VENDORS MONTHLY (Sources: vendor websites, Vendr, G2, Gartner · April 2026)

Tool	Entry Price	20 Checks / Month	50 Checks / Month	IT Approval?	P-Card Eligible?
Kagus Pro	\$199 / month	\$199 — unlimited	\$199 — unlimited	No	Yes
UpGuard	\$1,750 / month	\$1,750	\$1,750	Yes	No
BitSight	~\$2,000 / month	\$2,000+	\$2,000+	Yes	No
SecurityScorecard	\$1,666 / month	\$1,666+	\$1,666+	Yes	No
Isora GRC	\$6,000 / month	\$6,000	\$6,000	Yes	No
HECVAT	Free (toolkit)	Free + 2-3 days	Free + 5-7 days	Yes	N/A

<p>8x Less expensive than UpGuard for 20 vendor checks per month</p>	<p>\$700B+ US higher ed annual spend largely undocumented at purchase</p>	<p>ZERO Other tools that serve procurement coordinators directly</p>
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